



Company

Bunbury Cathedral Grammar School

Sector

Education

Location

Bunbury, WA



A Change in Fortune

Sometimes it pays to take another look. Sometimes a change makes all the difference.

So it was for Bunbury Cathedral Grammar School when IT Systems Manager Justin Princi and the school's management team decided to tackle head-on the difficulties they encountered daily with the school's document management systems.

Bunbury Cathedral Grammar School is an Anglican, co-educational day and boarding school. From just 78 students when it opened in 1972, Bunbury Cathedral Grammar School now teaches nearly 1,000 students from kindergarten through to Year 12. It is situated on 33 hectares of natural bushland, 10 kilometres south of Bunbury.

The school had used the services of a single print vendor since Mr Princi arrived 13 years ago, and he was curious to see what other solutions and services were available. What he found changed the school's longstanding arrangements that had entrenched practices and systems no longer suiting the school's needs.

Business challenge and scenario

Printing and photocopying at the school had become increasingly problematic because of a lack of reliability in the incumbent devices. Too often they required visits from technicians to fix problems that ground printing and copying to a halt. The School also wanted to replace hardcopy faxes with an efficient online fax system. This was exacerbated by the school's inability to scan hard copy documents to folders – the result was that they had to retype whole documents every time the information was required.

Most importantly, though, the school needed to rely on its print devices to operate efficiently, with minimal interruptions to its busy teaching and administrative schedules. The School wanted to streamline the service and maintenance arrangements, which were reliant on technicians who were not always available, leaving the school's operations stranded for too long.

"Our lease arrangement with the incumbent vendor came up for renewal and we decided to shop around and see what solutions were available to suit our needs," said Mr Princi.

Solution

Bunbury Cathedral Grammar School accepted tenders from major vendors and, after due consideration, opted to accept Fuji Xerox Australia's full document solution tender. This included a combination of 11 colour and black and white DocuCentre multifunction devices.

Challenge

- Printing and copying at the school was difficult with unreliable devices which often needed technicians to fix problems

Solution

- ApeosFlow Services with an OCR module
- Apeos EasyAdmin software solution
- Combination of 11 colour and black & white DocuCentre multifunction devices

Benefits

- Full flexibility and control via self set-up
- Streamlined document workflow with OCR scanning
- Maximum uptime with reliable service and support



To streamline the networking of these devices Fuji Xerox installed ApeosFlow Services with an OCR module and Apeos EasyAdmin software solutions.

“We found that we receive more value with a Fuji Xerox solution than with other options available,” said Justin. “Also, very importantly, no other devices could match Fuji Xerox’s offering, especially the DocuCentre 7600, for print speed, to suit our budget.”

While most of the printing at the school is black and white, colour plays an important part in its arts faculty.

“Colour printing is only a small part of our overall print volume, but we have a DocuCentre 2201 colour printer in our photo lab, which we use for photographic reproduction, and we also have one in our art department. We also have colour capable devices in our administration offices. Our teachers are able to print with them, and then bind and finish their documents easily,” said Mr Princi.

“In deciding which supplier to use, a variety of criteria was considered. First and foremost was service and support. Our local supplier, SOS Office Equipment, is a Fuji Xerox representative, so we were confident that they could not only supply but also service our equipment. Their service technicians have a strong local presence, which is very important to us. Knowing that they were close by and guaranteed – and later delivered – minimal device downtime was reassuring. Also, SOS Office Equipment was able to deliver to our specifications, which the others suppliers couldn’t meet. Finally, our decision came down to copy and machine costs.”

Benefit: Full flexibility and control via self set-up

While it’s always important to track the major changes, sometimes it’s the smaller things that can make all the difference.

With Apeos EasyAdmin the software solution configures, manages and updates information and services for target devices all at once. Ongoing monitoring of the devices by Apeos EasyAdmin provides Bunbury Grammar with regular reports and updates on the performance of the network and its components, and enables users to troubleshoot any problems that may occur.

“All our copiers and printers are networked,” said Mr Princi. “As far as managing them is concerned, the Apeos EasyAdmin is fantastic for establishing user account codes and so on. It makes it really easy for us to do all of it ourselves instead of having to get a technician out to do it for us.

“ the staff are getting their jobs done more efficiently, they’re not wasting time, and the school isn’t wasting a lot of money on service and other running costs. We’re printing fewer wasted or unnecessary documents, and saving on overall printing costs as well. ”

– Justin Princi
IT Systems Manager,
Bunbury Cathedral Grammar School

Benefit: Streamlined document workflow

“OCR (optical character recognition) is coming into play a fair bit for us now. We use the machines to scan documents as PDFs and JPEGs straight to our desktops. It makes life so much easier, particularly with the large sheet feeders on top, so you can process multiple documents at once.”

Benefit: Maximum uptime with reliable service and support

But for the School the most obvious advantage is the dramatic change in regular maintenance requirements. No longer is the school restricted by service schedules that had to be done by technicians. Instead, the school carries a comprehensive inventory of consumables and parts, and staff can do the necessary changes and adjustments when they’re required so that the fleet of devices is seldom out of active operation.

“We keep stock of all consumables. We have all the toners, drum units, fusers and so on in stock here, so we’re self-reliant,” Mr Princi said. “That works really well – for example, if the drum unit goes down we can just replace it ourselves and keep printing. The difference in downtime is amazing – we get so much more work done now.

“But I must say, the one thing we’ve really noticed is the big reduction in paper jams. These machines are a lot more reliable, and we have a lot more uptime on them,” he said.

“That means the staff are getting their jobs done more efficiently, they’re not wasting time, and the school isn’t wasting a lot of money on service and other running costs. We’re printing fewer wasted or unnecessary documents, and saving on overall printing costs as well.

“We really have made a difference to our work lives here. It’s been a huge success for everyone.”

About Fuji Xerox Australia

Fuji Xerox Australia is a world leading enterprise for business and document management services. Through its broad portfolio of document technology, services, software and supplies, Fuji Xerox Australia provides essential back-office support that clears the way for customers to focus on their core business. With awards from the United Nations and the Banksia Environmental Foundation, Fuji Xerox Australia is well recognised for its commitment to sustainability.

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