

Send, Sign and Succeed with the World's #1 Electronic Signature Solution

Agreements are everywhere, from sales contracts and offer letters to account openings and invoices. Manual paper-based agreement processes reduce employee productivity, delay business outcomes and create legal and compliance risks. Paper-based signature processes that involve printing, scanning, faxing and re-keying data lead to \$36 in additional costs per agreement.¹ Organizations need a modern way to transact business that is completely digital, reliable and safe.

DocuSign eSignature is the fast and secure way to send, track and sign agreements anytime, anywhere, on a wide variety of devices.

As part of the DocuSign Agreement Cloud, eSignature connects with other DocuSign applications that accelerate your agreement processes before and after the signature.

Key capabilities

Accelerated agreements

By eliminating paper and manual steps, signature processes that used to take days can be completed in hours or minutes. Across the DocuSign eSignature customer base, 82% of agreements are completed in less than a day, 50% in less than 15 minutes.

Top-rated mobile app

In an increasing mobile world, DocuSign eSignature is the mobile leader. On both the Apple App Store and the Google Play Store, the DocuSign eSignature mobile app has an average of nearly 5 out of 5 stars. Responsive Signing functionality automatically adapts documents for mobile to the size and orientation of the signer's device. No more needing to pinch and zoom around a shrunken-down PDF.

Legal validity

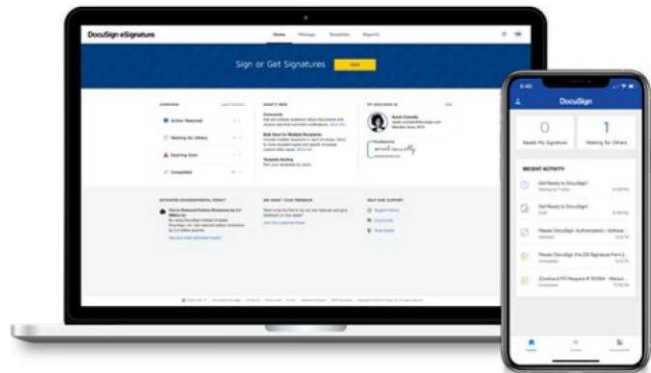
DocuSign eSignature is lawful in the United States, the European Union and most civil and common law jurisdictions for agreements. As a result, DocuSign eSignature is legally enforceable for most business or personal transactions around the world. Consult the [DocuSign eSignature Legality Guide](#) for country specific e-signature laws and requirements.

500,000+
customers

100s of millions
of signers annually

350+
pre-built integrations with
third-party applications

#1
ranking for e-signature apps
on app stores and Salesforce
AppExchange



Trusted by over 500,000 customers including:

10 of the top 15 global financial services companies

7 of the top 10 global technology companies

18 of the top 20 global pharmaceutical companies

sales/orce



AstraZeneca^



Santander



Key capabilities (continued)

Global acceptance

Signers in 180 countries use DocuSign. The DocuSign signing experience supports 43 languages. Data residency is available across multiple geographic regions. Region-specific signature options include support for EU Advanced and Qualified Electronic Signatures, as well as eHanko stamps in Japan.

Verified identities and signatures

Choose from a [range of signer identification and authentication options](#) with DocuSign Identify, including email, SMS, phone or a question only the signer would know. DocuSign ID Verification allows you to verify personal identification documents like passports and other government-issued IDs online, via remote video or in-person. The DocuSign Identify platform is an open API framework that allows you to configure any custom identification process into the DocuSign eSignature workflow.

Automated signature workflows

Route documents to multiple signers in serial, parallel or mixed sequencing. Define data fields to capture information during the signature step. You can even let your signer generate an agreement on demand from a template you provide.

Advanced business logic

Define rules to conditionally route agreements using a drag-and-drop interface-for example, route to an extra approver if a contract's value is above a certain amount. To cover when people are away, designate a group of signers and allow anyone within the group to sign.

Streamlined payments

Make it easy for your customers to pay during the signing step without any custom code. You can even store payment information for future charges or recurring billing. DocuSign supports major payment gateways such as Stripe, Braintree and Authorize.net so that you can be up and running quickly.

Business integrations

Integrate and connect eSignature with the systems and tools you already use-for example, Salesforce, Workday, SAP, Oracle, Microsoft, Google, Box and hundreds more. In addition, award winning APIs let you further customize the signing experience, monitor signing events as they happen and integrate eSignature into your own web apps and bespoke backend systems.

Customized industry solutions

Solve agreement challenges specific to your industry with purpose-built solutions for real estate, mortgage, public sector, healthcare, life sciences and more. To ease the compliance burden on your organization, these solutions are designed to help you meet the objectives of industry-specific regulations such as FedRAMP, HIPAA, GLBA and 21 CFR Part 11.

Enterprise-grade management and security

Use DocuSign with your organization's SSO (single sign-on) infrastructure. Manage multiple DocuSign accounts across business units-including all users in those accounts-from an optional centralized administrative user interface.

Personalized experiences

Customize the experience for signers with capabilities such as collapsible sections, which can be used to collapse portions of agreements that are not critical for the signer. DocuSign also has accessibility features built into the application that conform to standards such as WCAG 2.0.

DocuSign has implemented rigorous policies, processes and training to meet or exceed some of the world's most stringent [privacy and security certifications](#).

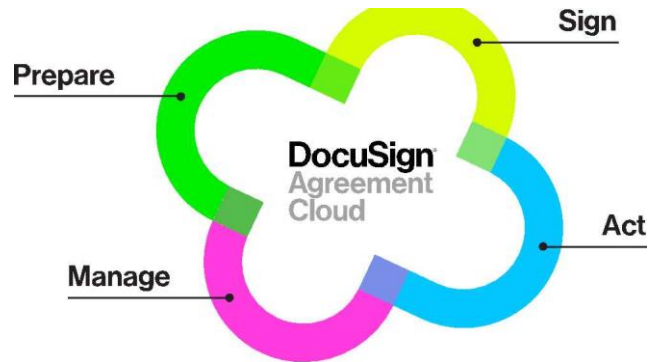


Agreements are the foundation of business, and they are everywhere.

<p>Sales</p> <ul style="list-style-type: none"> Sales contracts Quotes Proposals Order management Master service agreements Change orders 	<p>Human Resources</p> <ul style="list-style-type: none"> Offer letters Consent for reference checks W-4 and state tax forms 1-9 forms Direct deposit forms PTO requests Required annual notices 	<p>Legal</p> <ul style="list-style-type: none"> NDA's Partnership agreements Statements of work Audit and inventory signoffs Board minutes Policy management and compliance 	<p>Procurement</p> <ul style="list-style-type: none"> Supplier agreements Risk waivers and exceptions Purchase requisitions and work orders Lease and land management Service agreements
<p>Services</p> <ul style="list-style-type: none"> Account change Service orders Terms change Self-service requests Compliance New policy applications EFT authorization 	<p>Finance</p> <ul style="list-style-type: none"> Invoices Expenses Audit sign-off Inventory sign-off Consumer account opening Asset transfer/retirement 	<p>IT/Operations</p> <ul style="list-style-type: none"> Asset tracking Change requests Requirements sign-off Access management Incident reporting Production change authorization 	<p>Facilities</p> <ul style="list-style-type: none"> Front desk sign-in Work orders Lease agreements Equipment loan agreements Building permits

Part of the DocuSign Agreement Cloud

DocuSign eSignature is part of the DocuSign Agreement Cloud, a suite of applications and integrations for the entire agreement process. With eSignature, you get an onramp to other DocuSign Agreement Cloud applications (sold separately) for preparing, acting on and managing agreements. Together, these applications enable you to modernize your system of agreement from end to end.



Notes

¹ Based on a 2014 Intellicap study, "Measuring the ROI Impact of DocuSign".

For more information
Please contact us at <https://www.fujixerox.com.au/en/solution-contact>
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